



**FOR IMMEDIATE RELEASE**

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## **LH-Finance Teams Up with Fountaine Pajot in North America**

**BALTIMORE, MD, October 6, 2016** – LH-Finance, the Marine division of United Bank (Glastonbury, Connecticut – USA) which provides both retail and inventory financing, today announced a strategic partnership with Fountaine Pajot, one of the world’s leaders in the production of luxury sail and power catamarans. This partnership, which provides competitive terms in retail financing and state-of-the-art inventory (floorplan) financing to Fountaine Pajot in North America, continues a growing collaboration between Fountaine Pajot and LH-Finance. To kick off the partnership, LH-Finance offers a special retail financing program to Fountaine Pajot customers during the United States Sailboat Show, which runs Oct. 6-10, at the City Dock in Annapolis, Maryland.

In commenting on the partnership, Nicolas Gardies, CEO of Fountaine Pajot said: “We are confident that this expanded partnership with LH-Finance will help us further extend our reach in the North American market. In addition, announcing our partnership with the start of the fall sailboat show in Annapolis couldn’t be better.”

William H.W. Crawford, IV, Chief Executive Officer of United Bank said: “Fountaine Pajot has developed a very strong reputation for building unique sail and power catamarans. As a strategic partner, it is only natural that we play a key role in boosting Fountaine Pajot’s growth in North America by providing them inventory and retail financing solutions tailored to their needs.”

### **About Fountaine-Pajot**

*Founded in 1976, Fountaine Pajot is the world leader in the production of luxury catamarans. The shipyard launched its first sail cruising catamaran in 1983 followed by its inaugural power cruising catamaran in 1998. Fountaine Pajot is committed to innovation and constantly updates its range to remain at the forefront of technology, safety and performance. Fountaine Pajot models are designed in response to the discerning needs of its valued clients who share the boat builder’s passion for cruising and demand only the highest quality of sail and power catamarans. For more information about Fountaine Pajot, please visit [www.fountaine-pajot.com](http://www.fountaine-pajot.com).*

## **LH-Finance Teams Up with Fountaine Pajot, Offering Retail and Inventory Financing**

### **About L-H Finance**

*LH-Finance, also referred to as L'Hermione Finance, the Marine division of United Bank of Glastonbury, Connecticut (Member FDIC), offers both retail solutions to customers and wholesale financing to dealers and boat manufacturers. With its experienced team dedicated to marine financing based in Baltimore, Maryland, LH-Finance is uniquely positioned to provide exceptional customer service through a combination of strong partnerships with premium multinational brands, industry expertise, innovative products and competitive rates. For more information on LH-Finance, please visit [www.LH-Finance.com](http://www.LH-Finance.com).*