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**Contact:** Helene Baudet  
LH-Finance AVP, Marketing Director  
Mobile: 443-890-9517  
[HBaudet@bankatunited.com](mailto:HBaudet@bankatunited.com)

## **LH-Finance Announces Strategic Partnership with Bavaria Yachts**

**BALTIMORE, MD –October 13, 2016** – Marine financing specialist [LH-Finance](#) announces a new strategic partnership with Bavaria Yachts, second largest shipyard in the world. Under the brand Bavaria Yachts, 24 different models of Sailing and Motor Yachts are produced in Giebelstadt (Germany) and Catamaran models are built in Rochefort (France).

Following the United States Sailboat Show in Annapolis, Md., on Oct. 6-10, LH-Finance and Bavaria Yachts decided to start a new partnership, with special financing terms provided to retail buyers of Bavaria Sailing, Motor Yachts and Catamarans.

Bavaria Yachts CEO Lutz Henkel said: “We are delighted about the partnership with LH-Finance. North America is one of the key markets for Bavaria Yachts. With LH-Finance, we will have a strong financial partner at our side to achieve our growth targets.”

“We are proud to continue to support such a leader as Bavaria Yachts and play an essential role in their North American development strategy by providing pertinent financing to their customers,” added William H.W. Crawford IV, CEO of United Bank, the parent company of LH-Finance.

### **About LH Finance**

*LH-Finance, also referred to as L’Hermione Finance, the Marine division of United Bank of Glastonbury, Connecticut (Member FDIC), offers both retail solutions to customers and wholesale financing to dealers and boat manufacturers. With its experienced team dedicated to marine financing based in Baltimore, Maryland, LH-Finance is uniquely positioned to provide exceptional customer service through a combination of strong partnerships with premium multinational brands, industry expertise, innovative products and competitive rates. For more information on LH-Finance, please visit [www.LH-Finance.com](http://www.LH-Finance.com).*

### **About Bavaria Yachts**

*With premises over 200,000 m<sup>2</sup>, 600 employees and 1,200 boats manufactured per year, BAVARIA YACHTS is the second largest shipyard in the world for sailing yachts, motor yachts and catamarans. All BAVARIA yachts are produced in their entirety in Germany at the Giebelstadt site – from the first laminate to the last buff and polish. This shipyard was founded in 1978 and is one of the most modern and innovative production sites for yachts in the world. [www.bavaria-yachtbau.com](http://www.bavaria-yachtbau.com).*